

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

STREET ADDRESS:  
1300 I Street  
Sacramento, CA 95814  
Telephone: (916) 323-5079

WEB SITE ADDRESS:  
<http://aq.ca.gov/charities/>

# COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

## 2004 ANNUAL FINANCIAL REPORT (California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12596.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

<p>Name and Address of Commercial Fund-raiser:</p> <p>CF 366</p> <p>SHARE GROUP, INC.</p> <p>99 Dover St.</p> <p>Somerville, MA 02144</p>	<p>Name and Address of Charitable Organization:</p> <p>CT No. <u>50465</u> F.E.I.N. No.</p> <p><u>AMERICAN FARM AND TRUST</u></p> <p>Name of Charity</p> <p><u>1200 18th St. NW #800</u></p> <p>Address of Charity</p> <p><u>Washington DC 20036</u></p> <p>City, State, and ZIP Code of Charity</p>
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Figures from (check one): National Campaign ☒ California Campaign ☐

Telemarketing (Type of Activity) held (on) (from) 3/1/2003, 2003, to 2/29/2004, 2004  
(Date or dates must be shown)

Is the contract between the commercial fund-raiser and charity based upon a fee or percentage of revenue? (check one)  
If other, provide brief explanation \_\_\_\_\_ Fee ☒ Percentage ☐  
Other ☐

### 1. REVENUE

- A. Cash contributions 95305 A.
- B. Entertainment sales or admission charges \_\_\_\_\_ B.
- C. Sales from products \_\_\_\_\_ C.
- D. Advertisement sales \_\_\_\_\_ D.
- E. Membership fees \_\_\_\_\_ E.
- F. Other sources: (Specify)
  - a. \_\_\_\_\_ Fa.
  - b. \_\_\_\_\_ Fb.
  - c. \_\_\_\_\_ Fc.
  - d. \_\_\_\_\_ Fd.

G. TOTAL REVENUE 95305 G.

### 2. EXPENSES

- A. Fees or commissions \_\_\_\_\_ A.
- B. Salaries \_\_\_\_\_ B.
- C. Payroll taxes \_\_\_\_\_ C.
- D. Employee benefits \_\_\_\_\_ D.
- E. Cost of merchandise for resale \_\_\_\_\_ E.
- F. Cost of entertainment \_\_\_\_\_ F.
- G. Postage \_\_\_\_\_ G.
- H. Advertising \_\_\_\_\_ H.
- I. Telephone \_\_\_\_\_ I.
- J. Rental of equipment \_\_\_\_\_ J.
- K. Facilities charge \_\_\_\_\_ K.
- L. Permits \_\_\_\_\_ L.
- M. Other expenses: (Specify)
  - a. \_\_\_\_\_ Ma.
  - b. \_\_\_\_\_ Mb.
  - c. \_\_\_\_\_ Mc.
  - d. \_\_\_\_\_ Md.

N. TOTAL EXPENSES n/a N.

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3. Amount to Charity (subtract line 2N from line 1G)953053.
4. Less additional fund-raising expenses paid by charity (to be completed by charity)794104.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s)5. ✓
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3)158956.

7. (a) Does any officer, director, partner or owner of the Commercial Fund-raiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the Commercial Fund-raiser has contracted to solicit?  
[ ] Yes [X] No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 7 (a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief it is true, correct and complete.

Susan Meehan,Vice President5/27/04

Signature of authorized officer (Commercial Fund-raiser)Printed NameTitleDate

This report must be signed by two officers or directors of the charitable organization for verifying the distribution.

Amelia L. Montjoy SP for Dev. 5/19/04

Signature of authorized officer/director (Charity)Printed NameTitleDate

Victoria L. Edwards VP for Finance + Adm 5/21/04

Signature of authorized officer/director (Charity)Printed NameTitleDate

ITEMIZATION OF EXPENSES OF CHARITABLE SOLICITATION		
AMERICAN FARMLAND TRUST		CONTRACT THRU 5/29/2004
Fundraising Fees	\$76,313	
Printing Costs	\$1,032	
Phone Match Fees	\$1,271	
License & Permit Expenses	\$238	
Postage Expenses	\$556	
TOTAL EXPENSES	\$79,410	